

Rafael Hernandez-Siblesz

rafaelhernandezsiblesz@gmail.com

(786) 449-8988

Permanent Address

1865 Brickell Ave

Miami FL, 33129

EDUCATION & HONORS

Indiana University, Kelley School of Business | Bloomington, IN

GPA 3.63 | Graduated May 2021

Bachelor of Science in Business

Majors: Finance, Data Analytics

Minor: Economics

- Kelley Honors Program: Faculty-selected from top 10% of class for advanced coursework based on exceptional academic achievement, outstanding extracurricular involvement, and leadership within the Kelley community

RELEVANT EXPERIENCE

Jefferies | New York, NY

June 2021–December 2023

Leveraged Loan Fixed Income Analyst

- Updated internal credit models from deal sites and earning calls
- Backed up sales team answering incoming client calls, sending out teasers of new issues deals, setting up management calls, and facilitating trade capture
- Wrote one pager credit screens that allowed for quick presentations to traders
- Presented trading ideas, investment ideas, and project ideas to stakeholders which resulted in new workflows and trading considerations

PIMO Capital | Miami, FL

June 2024 - Present

Real Estate Financial Associate

- Provided Daily News Snapshots and worked on Offering Memorandums
- Shadowed Property Manager handling Tenet Inspections
- Prepared Office Space Comp Analysis to determine new leasing terms in a single tenet net lease buildings
- Wrote development reports to forecast growth in surrounding properties using CoStar

Jefferies | New York, NY

December 2023– June 2024

Investment Grade ETF Trading Fixed Income Associate

- Developed ETF loan trading workflow by calculating NAVs, establishing costs for BKLN, SRLN, FTSL
- Calculated Net Positions, Daily PnL, New Issue by Ticker, DV01 and other metrics
- Conducted Inter-dealer sweeps daily that allowed for de-risking and adding opportunistic positions to the book
- Backed up traders by booking treasury, equity, and bond trades in a \$600mm-1,000mm book

Jefferies | New York, NY

June 2020 - August 2020

Fixed Income Intern

- Rotated through High Yield, Rates, FX, and Investment Grade and presented a trading idea at the end of each week

Jefferies J-NOBLE | New York, NY

December 2021 - June 2024

Treasurer & Secretary of Jefferies Network of Black and Latino Employees

- Prepared yearly budget to be presented for funding to head of fixed income
- Interviewed candidates for Jefferies Fellowship program
- Volunteered and facilitated various J-Noble events
- Facilitated monthly meetings and sent out notes to all members

SKILLS

INTERESTS Excel | Powerpoint | Fluent in Spanish | Novice in French | Power Bi | Presentations | Python | Costar

Miami Dolphins | Behavioral Psychology | Language Learning | Tennis | Table Tennis

LICENSES & CERTIFICATIONS: Series 7 | Series 63 | Series 57 | SIE